

The Corporation of the  
CITY OF WHITE ROCK



Arts and Cultural Advisory Committee  
AGENDA

Thursday, October 14, 2021, 4:00 p.m.

City Hall Council Chambers

15322 Buena Vista Avenue, White Rock, BC, V4B 1Y6

**\*Live Streaming/Telecast:** Please note that all Committees, Task Forces, Council Meetings, and Public Hearings held in the Council Chamber are being recorded and broadcasted as well included on the City's website at: [www.whiterockcity.ca](http://www.whiterockcity.ca)

The City of White Rock is committed to the health and safety of our community. In keeping with Ministerial Orders from the Province of British Columbia, Committee meetings will take place without the public in attendance at this time until further notice.

T. Arthur, Director of Corporate Administration

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	Pages
1. CALL TO ORDER	
2. ADOPTION OF AGENDA	
<b>RECOMMENDATION</b> THAT the Arts and Cultural Advisory Committee adopts the agenda for the October 14, 2021 meeting as circulated.	
3. ADOPTION OF MINUTES	4
<b>RECOMMENDATION</b> THAT the Arts and Cultural Advisory Committee adopts the minutes of the September 9, 2021 meeting as circulated.	
4. DISCUSSION ON THE CREATION OF A CULTURAL CORRIDOR	
Chairperson to facilitate a roundtable discussion on the creation of a cultural corridor along Johnston Road that connects the Uptown area all the way to the waterfront.	
5. DISCUSSION ON THE NEED FOR A PERMANENT ART GALLERY AND STUDIO	
Chairperson to facilitate a roundtable discussion on the need for a	

permanent location for an art gallery and a working artists' studio to replace the Landmark Pop-Up Gallery.

**6. PLACEMAKING PRESENTATION AND PUBLIC ART ADVISORY COMMITTEE ACTIVITY UPDATE**

The Manager of Cultural Development to provide a brief presentation on placemaking and to provide an update on the activities of the Public Art Advisory Committee.

**7. FINAL REVIEW OF CULTURAL STRATEGIC PLAN DOCUMENT**

The Manager of Cultural Development to present the updated Cultural Strategic Plan document to the Committee for their final review and approval.

**8. UPDATE ON ECONOMIC DEVELOPMENT STRATEGIC PLANNING IN CORRELATION WITH CULTURAL STRATEGIC PLAN ITEMS**

The Economic Development Officer to provide an update to the Committee pertaining to Economic Development Strategic Planning and how it aligns with the following items from the Cultural Strategic Plan:

1.2.4: Encourage local businesses to display, purchase and/or sponsor local arts and crafts (e.g., empty storefront initiative) to encourage placemaking elements engagement with local arts and businesses.

1.2.6: Collaborate with Economic Development, Tourism, and Arts and Culture (Staff/Committee), leverage opportunities such as Sister City La Connor and other promotion to increase visits.

1.3.3: Review the Grants in Aid Arts and Culture Fund to recommend improvements.

**9. PRESENTATION AND REVIEW OF DRAFT ONLINE ARTIST INVENTORY INPUT FORM**

The Manager of Cultural Development and Committee member, E. Cheung, to present the draft online artist inventory input form to the Committee for their review.

**10. REVIEW OF EVENT PLANNING RESOURCES ON CITY WEBSITE**

Committee members to provide feedback to the Manager of Cultural Development regarding the processes by which event organizers can obtain relevant information and resources from the City website when planning their events, after reviewing this section of the website prior to the meeting.

**11. 2021-2022 WORK PLAN**

Work Plan template attached for information purposes.

**12. OTHER BUSINESS**

**13. INFORMATION**

**13.1. COMMITTEE ACTION TRACKING**

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Corporate Administration to provide the Committee Action Tracking document for information purposes.

**14. 2021 MEETING SCHEDULE**

The following meeting schedule was previously approved by the Committee and is provided for information purposes:

- November 4, 2021.

All meetings are scheduled to take place from 4:00 p.m. to 6:00 p.m.

**15. CONCLUSION OF THE OCTOBER 14, 2021 ARTS AND CULTURAL ADVISORY COMMITTEE MEETING**



## Arts and Cultural Advisory Committee

### Minutes

September 9, 2021, 4:00 p.m.

Via Microsoft Teams

PRESENT:	Jim Adams, Community Member Elaine Cheung, Community Member Denice Thompson, Community Member
NON-VOTING MEMBERS:	Helmut Gruntorad, Semiahmoo Arts Society Board of Directors
COUNCIL:	Councillor Scott Kristjanson, Chairperson (non-voting)
ABSENT:	Louise Taylor, Community Member Deborah Kendze, Manager, White Rock Library (non-voting) Karin Bjerke-Lisle, Executive Director, White Rock Museum and Archives (non-voting)
STAFF:	Elizabeth Keurvorst, Manager, Cultural Development Janessa Auer, Committee Clerk

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#### 1. **CALL TO ORDER**

The Chairperson called the meeting to order at 4:00 p.m.

#### 2. **ADOPTION OF AGENDA**

**Motion Number 2021-ACAC-006:** It was MOVED and SECONDED

THAT the Arts and Cultural Advisory Committee adopt the agenda for the September 9, 2021 meeting as circulated.

**Motion CARRIED**

**3. ADOPTION OF MINUTES**

**Motion Number 2021-ACAC-007:** It was MOVED and SECONDED

THAT the Arts and Cultural Advisory Committee adopts the minutes of the July 8, 2021 meeting as circulated.

**Motion CARRIED**

**4. REVIEW OF DRAFT CULTURAL STRATEGIC PLAN DOCUMENT**

The Manager of Cultural Development, along with the Chairperson, facilitated a group discussion pertaining to the draft Cultural Strategic Plan document and asked for feedback from Committee members.

**Note:** The Manager of Cultural Development noted that the actual content of the document has already been approved by Council, so feedback should be specific to the design and overall 'look' of the document only.

Several modifications were suggested by members of the Committee.

**ACTION ITEM:** The Manager of Cultural Development to update the Cultural Strategic Plan document to reflect suggestions made by the Committee during their feedback discussion, including:

- Review the cover to display the link between Uptown and the Beach;
- Update the back cover with a different photo; and,
- Review photos to ensure a balance between areas.

**Motion Number 2021-ACAC-008:** It was MOVED and SECONDED

**THAT the Arts and Cultural Advisory Committee recommends that Council direct staff to design a draft cover page for the Cultural Strategic Plan document that displays two (2) photos, a beach photo and an uptown photo, to visually link these two areas of the City, to be presented to the Committee for their review at their October 14, 2021 meeting.**

**Motion CARRIED**

5. **2021-2022 WORK PLAN**

The Committee further discussed their 2021-2022 Work Plan. The Manager of Cultural Development provided an overview of additions she made to the Work Plan document prior to the meeting. The Committee reviewed these changes and further populated the document, to be forwarded to Council for their approval.

**Motion Number 2021-ACAC-009:** It was MOVED and SECONDED

**THAT the Arts and Cultural Advisory Committee recommends that Council direct staff to connect with volunteers in the arts community to obtain information and recommendations around creating an Arts Endowment Fund, to report back to the Committee at the October 14, 2021 meeting.**

**Motion CARRIED**

**Motion Number 2021-ACAC-010:** It was MOVED and SECONDED

**THAT the Arts and Cultural Advisory Committee recommends, further to Council previously endorsing Cultural Strategic Plan Item 2.1.1: “Conduct an Arts and Culture Opportunity and Needs Assessment (including City owned, leased or privately owned dedicated arts spaces). As well as the possibility of merging a new seniors’ programming facility with arts and cultural needs. Access grants if possible,” that Council expedite this project by allocating an amount of up to \$25,000 to the Committee before November 2021, to be used to hire a consultant to conduct the Needs Assessment.**

**Motion CARRIED**

**ACTION ITEM:** If Council approves the project funding, a working group will be established, including Committee members J. Adams and E. Cheung, along with the Manager of Cultural Development, who will collaborate to prepare a draft Request For Proposal (RFP) for hiring the proposed Needs Assessment consultant, to be presented to the Committee for review.

The Manager of Cultural Development provided an update on the remaining goals and objectives outlined in the Cultural Strategic Plan document, including which items have already been accomplished. During a roundtable discussion, the Committee determined which additional items from the Strategic Plan they wish to add to their Work Plan.

**ACTION ITEM:** Committee member, E. Cheung, along with the Manager of Cultural Development, to develop a draft form pertaining to Item 1.1.2 from the

Cultural Strategic Plan (Maintain an inventory of talent/artists list, connect artists and businesses to facilitate art displays, artists in residence programs and sponsorship of cultural events), to be brought to the Committee for their review at the October 14, 2021 meeting.

**ACTION ITEM:** Committee, with the assistance of the Manager of Cultural Development, to invite the Economic Development Officer to attend the October 14, 2021 meeting to provide an update regarding the Economic Development Strategic Planning and how it aligns with items 1.2.4, 1.2.6 and 1.3.3 from the Cultural Strategic Plan.

**ACTION ITEM:** Committee members to review the process for event organizers to obtain relevant information and resources from the City website, when planning their events, and to provide feedback on this process to the Manager of Cultural Development at the October 14, 2021 meeting.

**Motion Number 2021-ACAC-011:** It was MOVED and SECONDED

**THAT the Arts and Cultural Advisory Committee recommends that Council approve the additions discussed and populated in the 2021-2022 Work Plan document during their September 9, 2021 meeting.**

**Motion CARRIED**

6. **OTHER BUSINESS**

None.

7. **INFORMATION**

7.1 **COMMITTEE ACTION TRACKING**

Committee Action Tracking document was provided for information purposes.

8. **2021 MEETING SCHEDULE**

The following meeting schedule was approved by the Committee and was provided for information purposes:

- October 14, 2021; and,
- November 4, 2021.

9. **CONCLUSION OF THE SEPTEMBER 9, 2021 ARTS AND CULTURAL  
ADVISORY COMMITTEE MEETING**

The Chairperson declared the meeting concluded at 5:59 p.m.



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Councillor Kristjanson, Chairperson

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Janessa Auer, Committee Clerk

Unapproved



**Please note: As per Council's direction, the ACAC Work Plan is currently being reviewed by staff, so please be aware that this is not the final version as there may be further revisions and changes made.**

**Issued:** July 8, 2021  
**Approved:**  
**Updated:** September 27, 2021

## 2021 WORK PLAN

To assist Council in accomplishing their Strategic Priorities in a timely manner, the annual work plan was prepared by the Arts and Cultural Advisory Committee for their term and submitted to Council for approval. It is recognized that other work items may arise during the course of the term and that additions to the work plan may be recommended by Council, staff or the Committee itself. Additional items requested to be added to the work plan by the Committee should not require additional meetings from their meeting schedule. The purpose of the Arts and Cultural Advisory Committee is to advise Council on items linked directly within their mandate, which correlate to Council's Strategic Priorities.

Any amendment to the Arts and Cultural Advisory Committee approved work plan must be approved by Council.

GOAL AREA AND OBJECTIVE AREA OF CSP	Task/Activity	Objective	Action Steps	Priority Level*	Target Due Date	Completion Date (Phases)	Referred by Council?	Expectation from Council:	Assigned Member
Overall Priority – Recruitment of a Cultural Services Program Coordinator to support the achievement of the CSP and realize the benefits of economic impact and increased community connection including volunteerism.	Additional RFT staff member to join 2.5 staff in Cultural/Events department	Increase Cultural Programming and Marketing	Over target budget request 2022	high	?	Phase 1 – Secure Funding/create job posting Phase 2 – Hiring & onboarding process	Yes, as part of CSP	Action	Council/Staff
1 – Facilitate Economic Development through the Arts so that White Rock's brand is desirable to businesses, visitors and residents 1.3 – Facilitate sustainable community arts and cultural organizations	1.3.1 - Explore the options for creating an Arts Endowment Fund	to provide a pool of arts development money available to groups	Staff to explore	high	2021	Nov 2021 – Provide options to the Committee	yes	Research and recommendation	All
2. Address the lack of arts and cultural infrastructure and build our brand of Our Creative City by the Sea so that livability can thrive, and people will be attracted for more reasons than the beach 2.1 – Address the need for a physical hub for the arts to thrive/cultural corridor	2.1.1 - Conduct an Arts and Culture Opportunity and <b>Needs Assessment</b> (including City owned, leased or privately owned dedicated arts spaces). As well as the possibility of merging a new seniors' programming facility with arts and cultural needs. Access grants if possible.	Address the need for a physical hub for the arts to thrive/cultural corridor	2021 Sep Motion for funding 2021 Oct Motion to Council	high	2022	Phase 1 – Secure Funding/create RFP for consultant – motion at September 2021 ACAC meeting Phase 2 – Research and Create Report Phase 3 – Recommendation to Council	yes	Research and recommendation	J Adams and E Cheung
2. Address the lack of arts and cultural infrastructure and build our brand of Our Creative City by the Sea so that livability can thrive, and people will be attracted for more reasons than the beach 2.1 – Address the need for a physical hub for the arts to thrive/cultural corridor	2.1.2 - Follow up the Needs Assessment with a <b>concept plan</b> and construction drawings for the provision of an Arts and Cultural Facility to meet community requirements including the possibility of merging a new seniors' programming facility with arts and cultural needs.	Be shovel ready and access grants and create budget.	Over target budget request 2022	high	2022	Phase 1 – Secure Funding/create RFP for consultant - Over target budget request during 2022 financial plan process Phase 2 – Research and Create Report Phase 3 – Recommendation to Council	yes	Recommendation and action	TBA
CSP overall goal: ensure progress.	A CSP update report will be reviewed by Council annually, using a report card style	to show how well objectives are being met and may include new objectives or even goals toward achieving the Vision	Staff will prepare the report card with community input using the template for a	high	2022	April 1, 2022	Yes, as part of CSP	Annual progress report on CSP	TBA

GOAL AREA AND OBJECTIVE AREA OF CSP	Task/Activity	Objective	Action Steps	Priority Level*	Target Due Date	Completion Date (Phases)	Referred by Council?	Expectation from Council:	Assigned Member
			review in Spring 2022						
1 – Facilitate Economic Development through the Arts so that White Rock’s brand is desirable to businesses, visitors and residents 1.2 Facilitate systemized promotion and marketing for Community Organizations and Creative Industries	1.2.4 Encourage local businesses to display, purchase and/or sponsor local arts and crafts (e.g., empty storefront initiative) 1.2.6 Collaborate with Economic Development, Tourism, and Arts and Culture (Staff/Committee), leverage opportunities such as Sister City La Connor and other promotion 1.3.3 Review the Grants in Aid Arts and Culture Fund	to encourage placemaking elements engagement with arts and business to increase visits to recommend improvements	Invite Economic Development Manager to attend upcoming Committee meeting to discuss opportunities	high	2021	Action: Clerks to invite C. Latzen to next committee meeting with Ec Dev Strategy update	Yes, as part of CSP	Improved service	Clerks/Staff
3. Sustain Diverse Arts Programs and Festivals to increase community participation and grow the capabilities of organizers, as well as increase the visibility of arts and culture in new and existing activities and do more “beyond the beach.” 3.2. Mobilize event partners and volunteers	Provide an effective process for event organizers using the City’s website for event organizers	to build engagement and capabilities of volunteers.	Committee to provide staff feedback at Oct meeting	high	Phase 1: Oct 2021	Phase 1: Committee members to visit City website events page for organizers and give notes to staff Phase 2: Improvements made	Yes, as part of CSP	Process improvement	All committee
1 – Facilitate Economic Development through the Arts so that White Rock’s brand is desirable to businesses, visitors and residents 1.1 Facilitate ongoing business development skills for artists 1.2 Facilitate systemized promotion and marketing for Community Organizations and Creative Industries	1.1.2 Maintain an inventory of talent/artists list, connect artists and businesses 1.2.4 Encourage local businesses to display, purchase and/or sponsor local arts and crafts (e.g., empty storefront initiative)	to facilitate art displays, artists in residence programs and sponsorship of cultural events. to encourage placemaking elements engagement with arts and business	Use the online form to create a database	high	Phase 1: 2021 Phase 2: ?	Phase 1: Create the input form Phase 2: depending on staff capacity, determine opportunities to facilitate Phase 3: facilitate opportunities	Yes, as part of CSP	Research and action	E Cheung
1 – Facilitate Economic Development through the Arts so that White Rock’s brand is desirable to businesses, visitors, and residents 1.3 Facilitate sustainable community arts and cultural organizations	1.3.3 Review the Grants in Aid Arts and Culture Fund	to recommend improvements	Review the Fund criteria	high	Phase 1: 2022 Phase 2: 2022	Phase 1: Staff to compile list of previous grant recipients and current criteria for review by Committee Phase 2: Committee to review and make recommendations, if any, for change to criteria	Yes, as part of CSP	Review and recommendations	All Committee
2. Address the lack of arts and cultural infrastructure and build our brand of Our Creative City by the Sea so that livability can thrive, and people will be attracted for more reasons than the beach 2.2 Maintain and grow the Public Art program	2.2.1 Incorporate the Public Art Workplan objectives into the Cultural Services workplan and include in the Cultural Strategic Plan annual report card.	To efficiently leverage opportunities to improve arts and cultural infrastructure	Review the PAAC workplan and identify synergies with CSP	High	2021	Review and incorporate PAAC work plan	Yes, as part of CSP	Recommendation and action	All Committee

\*Priority: High, Medium, Low (items referred by Council should be of the Highest Priority)



## Arts and Cultural Advisory Committee Action & Motion Tracking Document

Term: July 2021- October 2022  
Updated: October 7, 2021

### ACTION ITEMS

ACTION ITEM	AGENDA ITEM	DATE	ASSIGNED MEMBER	STATUS
Manager of Cultural Development to update the Cultural Strategic Plan document to reflect suggestions made by the Committee during their feedback discussion, including: <ul style="list-style-type: none"> <li>• Review the cover to display the link between Uptown and the Beach;</li> <li>• Update the back cover with a different photo; and,</li> <li>• Review photos to ensure a balance between areas.</li> </ul>	4. Review of Cultural Strategic Plan Document	2021-09-09	Manager of Cultural Development	To be presented to Committee for final review at their October 14, 2021 meeting.
If Council approves the project funding, a working group will be established, including Committee members J. Adams and E. Cheung, along with the Manager of Cultural Development, who will collaborate to prepare a draft Request For Proposal (RFP) for hiring the proposed Needs Assessment consultant, to be presented to the Committee for review.	5. 2021-2022 Work Plan	2021-09-09	Manager of Cultural Development, Committee members, J. Adams and E. Cheung	Pending Council approval – <b>Council defeated motion for funding at the October 4, 2021 meeting.</b>
Committee member, E. Cheung, along with the Manager of Cultural Development, to develop a draft form pertaining to Item 1.1.2 from the Cultural Strategic Plan	5. 2021-2022 Work Plan	2021-09-09	Manager of Cultural Development and Committee member, E. Cheung	To be added to October 14, 2021 meeting agenda

ACTION ITEM	AGENDA ITEM	DATE	ASSIGNED MEMBER	STATUS
(Maintain an inventory of talent/artists list, connect artists and businesses to facilitate art displays, artists in residence programs and sponsorship of cultural events), to be brought to the Committee for their review at the October 14, 2021 meeting.				
Committee, with the assistance of staff, to invite the Economic Development Officer to attend the October 14, 2021 meeting to provide an update regarding the Economic Development Strategic Planning and how it aligns with items 1.2.4, 1.2.6 and 1.3.3 from the Cultural Strategic Plan.	5. 2021-2022 Work Plan	2021-09-09	Committee Clerk	To be added to October 14, 2021 meeting agenda, pending accepted invitation
Committee members to review the process for event organizers to obtain relevant information and resources from the City website, when planning their events, and to provide feedback on this process to the Manager of Cultural Development at the October 14, 2021 meeting.	5. 2021-2022 Work Plan	2021-09-09	Committee Members	To be added to October 14, 2021 meeting agenda

## MOTIONS

RECOMMENDATION	AGENDA ITEM	DATE	ASSIGNED MEMBER	STATUS
<a href="#">2021-ACAC-003</a> : THAT the Arts and Cultural Advisory Committee recommend that the following items be identified as priority items within their 2021/2022 work plan:	6. 2021-2022 Work Plan	2021-07-08	Council/Committee	<b>COMPLETED</b> Endorsed by Council at July 26, 2021 meeting. Added to Work Plan document.

RECOMMENDATION	AGENDA ITEM	DATE	ASSIGNED MEMBER	STATUS
<ul style="list-style-type: none"> <li>• 1.3.1 - Explore the options for creating an Arts Endowment Fund to provide a pool of arts development money available to groups;</li> <li>• 2.1.1 - Conduct an Arts and Culture Opportunity and Needs Assessment (including City owned, leased or privately owned dedicated arts spaces). As well as the possibility of merging a new seniors' programming facility with arts and cultural needs. Access grants if possible; and,</li> <li>• 2.1.2 - Follow up the Needs Assessment with a concept plan and construction drawings for the provision of an Arts and Cultural Facility to meet community requirements including the possibility of merging a new seniors' programming facility with arts and cultural needs. Be shovel ready and access grants and create budget.</li> </ul>				
<p><del>2021-ACAC-004: THAT the Arts and Cultural Advisory Committee recommend that the Advisory Design Panel incorporate arts and cultural space, whether public art and/or arts programming space in new developments aligned to the Creative City by the Sea Cultural Strategic Plan.</del></p> <p><i>Amended by Council:</i></p> <p>2021-ACAC-004: THAT Council directs staff to refer development applications to the Manager of Cultural Development for consideration of incorporating arts and cultural space in new developments, which aligns with the Creative City by the Sea Strategic Plan.</p>	6. 2021-2022 Work Plan	2021-07-08	Council/Advisory Design Panel/ Manager of Cultural Development	<p><b>COMPLETED</b> Amended and endorsed by Council at July 26, 2021 meeting.</p>

RECOMMENDATION	AGENDA ITEM	DATE	ASSIGNED MEMBER	STATUS
<p><b>2021-ACAC-005:</b> THAT the Arts and Cultural Advisory Committee approves the following schedule of meetings (taking place from 4:00 p.m. to 6:00 p.m.) as follows:</p> <ul style="list-style-type: none"> <li>• July 8, 2021;</li> <li>• September 9, 2021;</li> <li>• October 14, 2021; and,</li> <li>• November 4, 2021.</li> </ul>	9. 2021 Meeting Schedule	2021-07-08	Committee	COMPLETED
<p><b>2021-ACAC-008:</b> THAT the Arts and Cultural Advisory Committee recommends that Council direct staff to design a draft cover page for the Cultural Strategic Plan document that displays two (2) photos, a beach photo and an uptown photo, to visually link these two areas of the City, to be presented to the Committee for their review at their October 14, 2021 meeting.</p>	4. Review of Cultural Strategic Plan Document	2021-09-09	Manager of Cultural Development/ Communications Department	Included on October 4, 2021 Regular Council meeting agenda - ENDORSED
<p><b>2021-ACAC-009:</b> THAT the Arts and Cultural Advisory Committee recommends that Council direct staff to connect with volunteers in the arts community to obtain information and recommendations around creating an Arts Endowment Fund, to report back to the Committee at the October 14, 2021 meeting.</p>	5. 2021-2022 Work Plan	2021-09-09	Manager of Cultural Development	Included on October 4, 2021 Regular Council meeting agenda - ENDORSED
<p><b>2021-ACAC-010:</b> THAT the Arts and Cultural Advisory Committee recommends, further to Council previously endorsing Cultural Strategic Plan Item 2.1.1: “Conduct an Arts and Culture Opportunity and Needs Assessment (including City owned, leased or privately owned dedicated arts spaces). As well as the possibility of merging a new seniors’ programming facility with arts and cultural needs. Access grants if possible,” that Council</p>	5. 2021-2022 Work Plan	2021-09-09	Manager of Cultural Development/ Working Group (J. Adams, E. Cheung)	Included on October 4, 2021 Regular Council meeting agenda - DEFEATED

RECOMMENDATION	AGENDA ITEM	DATE	ASSIGNED MEMBER	STATUS
<p>expedite this project by allocating an amount of up to \$25,000 to the Committee before November 2021, to be used to hire a consultant to conduct the Needs Assessment.</p>				
<p><del>2021-ACAC-011: THAT the Arts and Cultural Advisory Committee recommends that Council approve the additions discussed and populated in the 2021-2022 Work Plan document during their September 9, 2021 meeting.</del></p> <p><i>Amended by Council:</i></p> <p>2021-ACAC-011: THAT Council refer to staff the additions discussed and populated in the 2021-2022 Work Plan document during the Committee’s September 9, 2021 meeting as circulated to ensure the plan coincides with current staff work plans and Council Priorities.</p>	<p>5. 2021-2022 Work Plan</p>	<p>2021-09-09</p>	<p>Council</p>	<p>Included on October 4, 2021 Regular Council meeting agenda – <b>ENDORSED</b> (as amended)</p>